Capability Statement

FORTIVUM

FORTIVUM

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WE ARE FORTIVUM

Fortivum is a multidisciplinary consultancy based in Dublin, Ireland, specialising in client-side services for data centres across Europe.

Established in 2023, we leverage technical expertise, local knowledge, and a dedication to excellence to deliver tangible value and success for our clients.

Supported by a private equity firm, we are
built on a strong foundation for sustained growth and expansion.

OUR EXPERTISE

We specialise in data centres, offering client-side expertise and solutions led by our team of industry experts and delivered through our four key pillars:

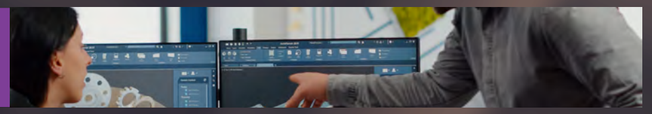
PROJECT MANAGEMENT



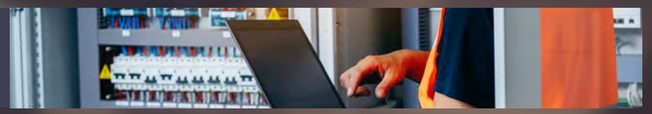
COST MANAGEMENT



ENGINEERING DESIGN



TECHNICAL SERVICES



FORTIVUM

LOCATIONS

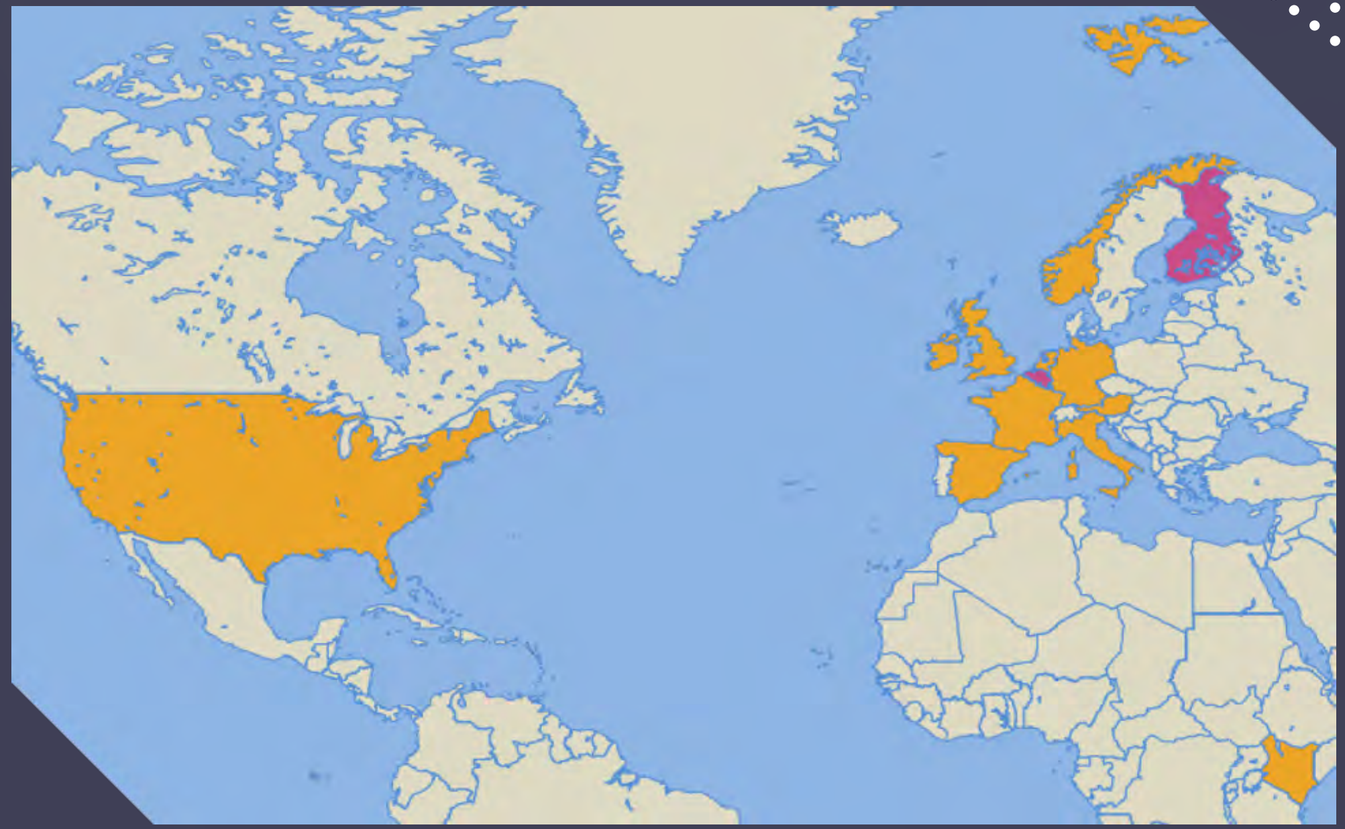
CURRENT & FUTURE

Fortivum is head-quartered in Dublin, Ireland

We actively manages projects and provides support across the following locations.

IRELAND & UK,
NETHERLANDS,
AUSTRIA,
NORWAY, ITALY,
SPAIN, KENYA,
FRANCE,
GERMANY &
U.S.A.

FINLAND
& BELGIUM



FORTIVUM

HYPER-SCALE PROJECTS EXPERIENCE



145 MW Data Centre

Netherlands

IT Capacity: 145 MW

12 data halls across 3 sites designed for high-density and scalable IT deployments

Provides scalability and reliability tailored to enterprise and cloud computing needs

SERVICES PROVIDED: Client-Side Cost Management
Project Management Consultancy



214 MW Data Centre

Norway

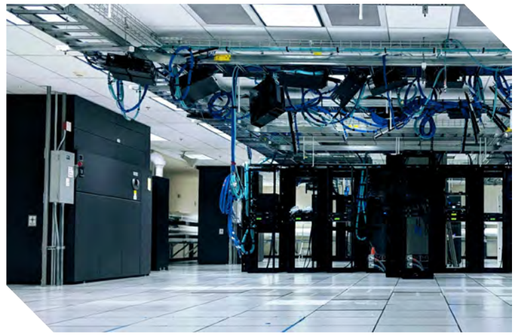
Power Capacity: 214 MW

A campus that will comprise of four purpose-built data centres designed to support HPC, cloud, and AI workloads

With extensive renewable energy capacity and scalable digital infrastructure

300 MVA of grid capacity approved

SERVICES PROVIDED: Client-Side Cost Management



216 MW Data Centre

Germany

Power Capacity: 216 MW

Large-scale multi-site facility

Designed for cloud services and artificial intelligence applications

One of the largest single investments in data centre infrastructure in Germany

SERVICES PROVIDED: Client-Side Cost Management

FORTIVUM

MID-SIZE PROJECTS

EXPERIENCE



20 MW Data Centre

Ireland

Power Capacity: 20 MW

12,000 meter sq facility

Large-scale facility designed to support high-density IT environments

Multiple data halls optimised for scalability and resilience

SERVICES PROVIDED: Client-Side Cost Management
Project Management Consultancy



10 MW Data Centre

Kenya

Power Capacity: 10MW

Multi-storey facility designed for high-efficiency IT deployments

Strong emphasis on planning, precision, and teamwork

Targeting LEED v5 certification for sustainable construction

SERVICES PROVIDED: Client-Side Cost Management
Project Reporting and Programme Oversight
Stakeholder Coordination



10 MW Data Centre

Austria

Power Capacity: 10 MW

Multi-floor city centre facility
18,000 m2 of customer space
AI Ready Data Centre

SERVICES PROVIDED: Project Management Consultancy

FORTIVUM

DESIGN PROJECTS EXPERIENCE



Existing Data Centre

Dublin

Power Capacity: 1.6 MW

Single-storey facility legacy asset

Upgrade Main LV switchgear in live environment

Business continuity critical – constant co-ordination with customers Ops Teams

SERVICES PROVIDED: Design – Cost Mgt – Programme Mgt



Existing Data Centre

Global

Power Capacity: 10MW

Small, medium and hyperscale Data Centres

Digitisation of all M&E critical SLD's

Working with operations teams across the globe to ensure accurate information

SERVICES PROVIDED: Design



New Build Data Centre

Italy

Power Capacity: 64 MW

3 Single Storey buildings and campus facilities

Client side M&E subject matter experts Working with client to review M&E Design through RIBA stages 1,2,3 & 4

SERVICES PROVIDED: Design

FORTIVUM

BOARD STRUCTURE

ROBERT TOBIN
CHIEF EXECUTIVE OFFICER



KILLIAN MC GREAL
CHAIRPERSON



NATALIA SARKAUSKIENE
CHIEF FINANCE OFFICER



ROBERT KEANE
CHIEF OPERATING OFFICER



BARRY O'GORMAN
BOARD ADVISOR



PAT MCINTYRE
BOARD ADVISOR



NIALL FEELY
BOARD ADVISOR



FORTIVUM

TEAM STRUCTURE

ROBERT TOBIN
CHIEF EXECUTIVE OFFICER



HEAD COUNT GROWTH TO DEC 2026



NATALIA SARKAUSKIENE
CHIEF FINANCE OFFICER



ROBERT KEANE
CHIEF OPERATING OFFICER



KILLIAN MCGREAL
CHAIRPERSON



ALAN CLAFFEY
CHIEF REVENUE OFFICER



REBECCA MORGAN
EXECUTIVE ASSISTANT



ANDREW CURTIN
DIRECTOR
TECHNICAL SERVICES



- PROJECT MANAGERS
- DESIGN MANAGERS
- COST MANAGERS
- PROCUREMENT SPECIALISTS

TEAM OF 21

RICHARD KANE
DIRECTOR
COST MANAGEMENT



- COMMERCIAL MANAGERS
- PROJECT SCHEDULERS
- COST MANAGERS

TEAM OF 18

PETER WHITTY
DIRECTOR
ENGINEERING



- ELECTRICAL ENGINEERS
- MECHANICAL ENGINEERS
- MEP LEADS
- BIM MANAGERS

TEAM OF 9

LIAM FARRELL
DIRECTOR
PROJECT MANAGEMENT



- PROJECT MANAGERS

TEAM OF 28

BUSINESS SUPPORT



- FINANCE
- MARKETING
- HUMAN RESOURCE
- OPERATIONS

TEAM OF 10

FORTIVUM

OUR SERVICES

PROJECT MANAGEMENT

Fortivum delivers comprehensive client-side project management services across Europe, ensuring seamless execution from initial planning to final handover.

STAKEHOLDER COLLABORATION	Effective communication and teamwork.
PROGRESS TRANSPARENCY	Detailed reporting for clear progress tracking.
RISK MANAGEMENT	Flawless delivery from planning to handover.
BUDGET & TIMELINE	Adhere to budgets and timelines, and ensure transparent progress.

EXPERTISE IN DATA CENTER DELIVERY

STRATEGIC LIFECYCLE MANAGEMENT

PROACTIVE RISK MANAGEMENT

DATA DRIVEN DECISION MAKING

FORTIVUM

PROJECT MANAGEMENT

OUR EXPERTISE >

End-to-End Project Delivery
Fortivum provides full client-side project management services for data centres globally — from site selection and design to construction, operation, and retrofit. We ensure delivery on time and on budget, every time.

Proven Data Centre Experience
We have a strong track record delivering high-quality, resilient facilities — from small data halls to 1+GW campuses — for global leaders in the data centre sector.

OUR APPROACH >

Strategic Lifecycle Management
We use a clear, staged project lifecycle. Each phase includes defined activities, deliverables, and cost transparency — giving you full visibility and control throughout the process.

Collaborative Execution
Our teams work seamlessly with stakeholders across all delivery models. We leverage real-time project data to support fast, informed decision-making and ensure smooth project flow.

Deep Stakeholder Insight
Our experience across design, construction, and operations means we speak the language of every stakeholder — enabling clear, concise communication that drives results.

Proactive Risk Management
We identify and address risks early to avoid delays, control costs, and maintain project integrity from start to finish.

FORTIVUM

PROJECT MANAGEMENT

Fortivum Project Management Approach

For new data centre construction or retrofits, we provide end-to-end project management, from concept and design to procurement, execution and handover

SPECIALISED SOURCING

A comprehensive approach to deliver value by building long term direct relationships with suppliers and manufacturers
Our connections run deep in manufacturing hubs such as India, Turkey, China and across the EU
We access our supplier base with the customer specs and bring our customers the best value potential for sourcing critical equipment

PLANNING PHASE

Creation of Policy Outline
Preparation of plan requirements
Creation of master schedule
Creation of overall project Budget
Development of procurement policy

DESIGN PHASE

Designer / Contractor selection support
Design schedule management
Plan review
Cost review
Value engineering proposals

FORTIVUM

PROJECT MANAGEMENT





PROCUREMENT PHASE

Proposal of procurement methods
Creation of RFP
Review of vendor estimates
Candidate interviews
Assessments and negotiation support

CONSTRUCTION PHASE

Project Kick-Off: Sets status, milestones, key requirements, and risks while creating the Project Execution Plan .
Master Programme: Schedules project phases, ensures accountability, and mitigates blockers.
Risk Register implementation
Action Log for Task Management

HANDOVER PHASE

Manage receipt of all requisite Statutory Approvals
Coordinate the delivery of all final documentation to your standards and specifications.
Liaise with the internal customers and operations teams to ensure that the
facility management have access to all operation and training



OUR METHOD

Using the Fortivum 1-3-6 framework, we ensure effective risk, stakeholder, safety, cost, quality, and schedule management. Each 13-week cycle includes 12 weekly look-a-heads and a spare week for reviews or workshops.

1 REACTIVE

1 month sprint
Focus on immediate tasks that need to be addressed now. Weekly cadence of meetings and reporting is tracked here. Items not required within the current month are deferred to the backlog for inclusion in longer-term planning.

3 MANAGED

3 month look-a-head
Coordinate with key stakeholders, including the client, operations team, contractors, and vendors, to align efforts and ensure delivery of critical milestones such as mechanical completions, power activation, or essential infrastructure components.

6 CONTROLLED

6 month lookahead
Prepare for the upcoming project phase, such as construction, LLE delivery, or commissioning. Define the strategy, communicate it clearly, identify responsible owners, initiate the required processes and turnover documents, and ensure alignment among all key stakeholders.

FORTIVUM

OUR SERVICES

COST MANAGEMENT

For Fortivum, value for money is about making informed decisions that provide the best overall benefit for the projects and clients we work with.

- **QUALITY** — **Benchmarking & Market Intelligence:** Comparing costs and performance using current market data.
- **COST** — **Expert Evaluation:** Experts evaluation process to ensure a thorough and fair assessments.
- **SUSTAINABILITY** — **Transparency:** Maintain transparency throughout the process ensuring agreed mark-ups are applied correctly.
- **INNOVATION** — Communication/Negotiation: Engage in negotiations with the Contractor to ensure the best possible T&Cs.

FORTIVUM

SCOPE OF SERVICES

COST MANAGEMENT

- COST PLANNING
- VALUE ENGINEERING
- CASH-FLOW FORECASTING
- PROJECT REPORTING & FORECASTING
- PROCUREMENT & CONTRACTS
- EXPEDITING
- CONTRACT ADMINISTRATION
- TREND & RISK MANAGEMENT
- SCOPE & GROWTH MANAGEMENT
- CHANGE MANAGEMENT
- PAYMENT VERIFICATION
- FINAL ACCOUNTS

FORTIVUM

COST MANAGEMENT SERVICES

CONSTRUCTION COST MANAGEMENT SERVICES ›

Strategic Investment for Project Success
At Fortivum Consulting, we ensure that investment decisions are strategically aligned with project goals—optimising cost, function, value, quality, and schedule to deliver sustainable, high-impact outcomes.

Expertise in Cost Management
Our experienced team provides expert construction cost management from project inception, establishing realistic budgets and ensuring cost certainty. We proactively manage scope and budget throughout the project lifecycle, enabling timely, informed decisions. This disciplined approach ensures efficient capital allocation and consistent delivery—on time and within budget

Why Fortivum Cost Management
Our comprehensive understanding of construction costs across global, regional, and local markets. Backed by robust benchmarking data and industry insight, we provide the clarity and confidence needed to maximise value from every investment

PROJECT CONTROLS ›

Managing Risk Through Project Controls
Large-scale developments carry inherent financial and reputational risks. Without structured oversight, these risks can result in delays, uncertainty, and suboptimal outcomes.

Integrated Controls for Certainty
Fortivum implements rigorous project controls—integrating cost, schedule, and information management—to enable data-driven decision-making across the project lifecycle.

FORTIVUM

COST MANAGEMENT SERVICES

PROJECT CONTROLS ›

Structured Delivery, Reliable Outcomes
Our framework, control protocols, and governance alignment ensure accurate, timely information and consistent delivery. We uphold stringent quality and compliance standards to drive predictable, high-value outcomes. This disciplined approach enables us to maintain control over all aspects of development, keeping stakeholders engaged and ensuring that the right tools and procedures are in place to achieve successful outcomes—on time and within budget.

PROCUREMENT SERVICES ›

Strategic Procurement and Contract Advisory
Selecting the appropriate procurement and contract strategy is critical to project success. Fortivum provides tailored guidance to ensure alignment with project objectives, timelines, and risk profiles. Fortivum delivers procurement strategies that support efficient, compliant, and value-driven project outcomes.

Specialist Procurement Services
Fortivum delivers comprehensive procurement services tailored to the unique demands of the industry. Leveraging deep sector expertise and a robust supply chain network, we provide end-to-end procurement solutions that drive value, efficiency, and certainty throughout every project phase. With a proven track record in supporting critical projects, our procurement team ensures the delivery of high-quality, cost-effective, and timely solutions—providing clients with the certainty required in today's dynamic market

FORTIVUM

OUR SERVICES

ENGINEERING DESIGN

Fortivum are data centre engineering experts, specialising in new builds and retrofits across Europe. We deliver innovative, seamless solutions from concept to execution.

ELECTRICAL DESIGN	Load Planning, Med & Low Voltage Design & Cable, Busbar, Short Circuit, Arc Flash.
MECHANICAL DESIGN	Heating, Cooling and Ventilation, Chilled Water Systems, Plumbing and Drainage Systems & BMS Integration.
EQUIPMENT SIZING & SPEC	Plant Sizing: Transformers, Generators & Chillers
SAFETY SYSTEMS	Fire Alarm, Fire Suppression, Sprinkler.
ASSESSMENT	New Builds, Retrofit DC & Comprehensive MEP Design Reviews.

FORTIVUM

ENGINEERING DESIGN

CLIENT-FOCUSED ENGINEERING, BUILT ON EXPERTISE >

Our design services integrate innovative and sustainable solutions from concept through detailed design to final handover. We ensure optimal performance and quality throughout the design process to deliver high-quality design solutions on time and within budget.

Our Commitment
Fortivum's engineering department is dedicated to delivering excellence in every project. We combine deep technical knowledge with a client-centric approach, ensuring that our solutions are not only innovative and efficient but also perfectly
aligned with your strategic objectives.

ELECTRICAL DESIGN >

Load Planning: Strategic planning to optimise power distribution across varied power streams, critical and standby power supplies with efficient energy usage.

Medium Low Voltage Design: Expertise in designing robust medium and low voltage systems for reliable and robust power delivery.

Cable, Busbar, Short Circuit, Arc Flash: Comprehensive design and analysis for critical electrical components.

FORTIVUM

ENGINEERING DESIGN

MECHANICAL DESIGN >

Heating, Cooling, Ventilation: Expert design of HVAC systems to client specific parameters to ensure optimal environmental conditions within critical areas.

Chilled Water Systems: Design and optimisation of chilled water plant to optimise cooling.

Plumbing and Drainage Systems: Design of water supply, drainage, and waste systems for all facility needs.

Building Management Systems Integration: Seamless integration of mechanical systems with BMS for DC monitoring and control.

EQUIPMENT SIZING & SPEC >

Plant Sizing (Transformers, Generators, Chillers): Precise sizing and specification of essential plant equipment to meet specific data centre demands.

SAFETY SYSTEMS >

Fire Alarm, Fire Suppression, Sprinkler: Design and integration of critical safety systems to protect personnel and assets.

ASSESSMENT >

New Builds: Comprehensive site surveys, systems review, and failure studies to lay a robust foundation for new data centre construction.

Retrofit DC: Detailed assessment of existing infrastructure to identify opportunities for optimisation, upgrades, and enhanced performance, including MEP Systems Development.

Comprehensive MEP Design Reviews: We independently review MEP designs to ensure compliance, improve performance, and identify efficiencies before implementation.

FORTIVUM

OUR SERVICES

TECHNICAL SERVICES

At the heart of our Technical Services Department lies a simple yet critical mission: connecting the right expertise with the right opportunity. We specialise in deploying highly skilled professionals who seamlessly integrate into client teams, delivering tailored solutions that align with project goals.

DESIGN ENGINEERING	Electrical, Mechanical, Civil, Structural and Architectural SME
PROJECT MANAGEMENT	Design, Project Controls and Project Delivery Professionals
SAFETY	Fire Safety and Protective Systems Engineers
PROCUREMENT	Supply Chain Specialists

FORTIVUM

TECHNICAL SERVICES

HOW WE DO IT:

CLIENT REQUIREMENT RECEIPT > FORTIVUM CANDIDATE PRESENTATION >

INTERVIEW PROCESS > SUCCESSFUL CANDIDATE ONBOARDING

FORTIVUM

TECHNICAL SERVICES

WHAT WE ARE >

At the heart of our Technical Services Department lies a simple yet critical mission: to provide our clients with the right expertise to successfully deliver their key project requirements.
We specialise in deploying highly skilled professionals who seamlessly integrate into client teams, delivering tailored solutions that align with project goals.

HOW DOES IT WORK >

Our secondment model allows you to quickly access the right expertise when and where you need it. We handle sourcing, onboarding, and ongoing employment responsibilities, while you benefit from immediate capability uplift and seamless integration into your operations.

BASIC WORKFLOW >

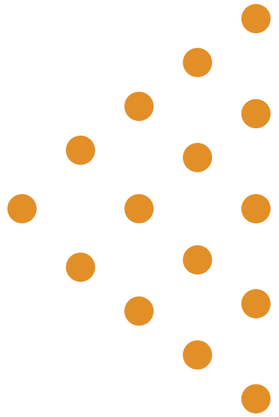
1. Client Briefing & Role Intake
2. Technical Resource Sourcing
3. Detailed Screening & Qualification
4. Client Submission & Interview Coordination
5. Offer Management & Onboarding
6. Post-Placement Support & Follow-Up

FORTIVUM

TECHNICAL SERVICES

KEY FEATURES >

- Tailored Matching – We align secondees to your technical and cultural requirements.
- Speed & Flexibility – Rapid deployment for urgent or project-based needs.
- End-to-End Management – We manage payroll, HR, insurance, and compliance.
- Team Integration – Secondees operate within your team, reporting directly to you.
- Scalable & Low-Risk – Easily adjust resources without long-term employment obligations.
- Conversion to Permanent – Option to transition secondees into permanent roles when needed.



CORE COMPETENCIES >

- Design Engineering: Electrical, Mechanical, Civil, Structural and Architectural
- Project Management: Design Control, Construction Management, Client Rep Project Delivery
- Project Controls: Cost Management, Project Planning & Scheduling
- Safety: Fire Safety and Protective Systems
- Procurement: (Data Centre Construction) Supply Chain Specialists

FORTIVUM

TECHNICAL SERVICES

DIFFERENTIATORS >

- **Specialist Expertise in Data Centre Talent Acquisition**

With over 15 years of industry experience, we bring deep domain knowledge across the full project lifecycle — from design, construction to full customer handover. Our focus on data centre talent ensures we understand the pace, pressure, and precision this sector demands.

- **Multidisciplinary Capability**

We source high-performing professionals across core disciplines including Mechanical, Electrical, Civil, Structural, Architectural, Project Controls, and Cost Management. Our breadth of coverage allows us to support entire project teams — not just individual roles.

- **Proven Strategies for Rapid, High-Quality Delivery**

We develop and implement tailored secondment strategies that align with your project timelines, risk profile, and workforce planning goals. Whether you need volume hiring or niche expertise, we deliver results without compromising on quality.

- **Relationship-Driven, Results-Focused Approach**

Our strength lies in building lasting partnerships with hiring managers, stakeholders, and candidates. We act as an extension of your business, ensuring a seamless, consistent experience that protects your brand and project momentum.

- **Cross-Sector Insight & Talent Mobility**

Having previously supported major projects in Data Centres, Pharmaceuticals and High-Tech Engineering, we leverage cross-sector talent mobility to find smart, adaptable professionals who thrive in complex, high-compliance environments.

FORTIVUM

WHY CHOOSE FORTIVUM

WHY FORTIVUM

Expertise

Decades of combined multidisciplinary experience in project, cost & engineering management, specialising in data centres

Client-Centric

Tailored solutions designed to meet unique project requirements and exceed client expectations



Global Reach, Local Expertise

Proven success across Europe, with deep local knowledge

Reliable Delivery

Committed to delivering on time, within budget, with exceptional quality control



WE SPEAK DATA CENTRES

Our deep Data Centre project experience as developers, designers, constructors, customers and operators give us a unique ability to communicate with and understand the needs of all the project stakeholders, and it is that deep understanding that makes the conversation and communication clear and concise.

We are passionate, knowledgeable and committed people focused on ensuring your project is delivered to the highest standards, on time and within budget

THE LEADERSHIP TEAM

FORTIVUM



ROBERT TOBIN

CEO OF FORTIVUM

PROFILE

Over 25 years of experience in commercial and engineering roles across data centres, microelectronics, and pharmaceutical construction.

Expertise in professional consulting, client-side representation, and general contracting.

Leadership in steering Fortivum's growth and managing operations across Europe, with a hands-on approach to project management.

PROJECT EXPERIENCE

20MW Retrofit in Dublin: Enhanced existing facilities, ensuring operational uptime and improved efficiency.

10MW New Build in Dublin: Guided the project from conception to completion, maintaining high standards of quality and efficiency.

100MW Campus Development in Dublin: Managed a large-scale, multi-phase project, demonstrating strategic oversight and practical application of industry knowledge.

80MW Energy Centre in Dublin: Developed a state-of-the-art energy facility, showcasing innovative solutions and exceptional service.

FORTIVUM



ROBERT KEANE

COO OF FORTIVUM

PROFILE

Focused and articulate COO with 25 years of engineering experience and a strong track record in operational success. Skilled in team building, tech integration, and operational optimisation.

Technical expertise in electrical engineering and quantity surveying supports sound, strategic decisions. Resourceful and calm under pressure.

PROJECT EXPERIENCE

Chief Operating Officer, Fortivum Consulting, Dublin
Led strategic planning, operations, finance, talent, and stakeholder engagement.

Operations Director, DPS Data Centres, Dublin
Oversaw data centre delivery, client relationships, efficiency, and compliance.

Managing Director, Interact, Dublin
Directed company strategy with a focus on growth, operations, and financial health.

Quantity Surveyor, Mercury Engineering, Dublin
Handled subcontractor accounts, valuations, and financials for major projects.

Electrical Design Engineer, Hyder Consulting, Sydney
Managed large-scale project design, cost control, and technical verification.

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LIAM FARRELL

DIRECTOR - PROJECT MANAGEMENT

PROFILE

Liam is a qualified Project Manager with extensive data centre experience across design, construction management, and client representative roles.

He has over 10 years of leadership experience with PM Group, delivering data centre and critical infrastructure projects in Ireland, Belgium, the Netherlands, and Denmark.

PROJECT EXPERIENCE

Director of Project Management for Fortivum, based in their Dublin Office. Governance and oversight of Project Management Procedures and Ways of Working

Completed the design and construction of a retrofit 17MW co-location data centre in the centre of Amsterdam

Senior Project Manager on the Feasibility, Concept and then pre-construction stages of an OSD Pharmaceutical Facility in the Midlands of Ireland.

Formed and led a new team from pre-construction to construction start as the Senior Project Construction Manager for PM Group in Denmark on the Meta ODN56 project – a €1b plus hyper-scale data centre

Remotely managed the Support During Construction of a 14 Strong team of resident engineers on Hyper-scale Data Centre in Groningen during Covid-19

FORTIVUM



RICHARD KANE

DIRECTOR OF COST MANAGEMENT

PROFILE

Richard is a qualified Project Controls Specialist, Commercial Manager, Procurement Expert, Chartered Quantity Surveyor, and Arbitrator.

He brings extensive experience in pharmaceuticals, with additional expertise in Oil & Gas, Semiconductors, and Data Centres. Richard has led national and international projects across Ireland, Belgium, the Netherlands, Sweden, Switzerland, Germany, Canada, and Spain.

PROJECT EXPERIENCE

Head of Project Controls for Arcadis, based in their Dublin Office. Governance and oversight of Project Controls and Procurement activities, including Resourcing, Proposals, Margin Analysis, Estimating, Quantity Surveying, Scheduling & Planning, Project Controls, Procurement & Support to Operation on Commercial Activities and Contracts.

Department Manager for the Project Controls & Procurement Departments for Arcadis, based in their Dublin Office. Managing direct reports, including Estimators, Quantity Surveyors, Schedulers/Planners, Project Controls Specialists, Procurement Specialists & Financial Personnel.

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PETER WHITTY

DIRECTOR OF ENGINEERING

PROFILE

Chartered electrical engineer with 15+ years of experience, including 5 years focused on the data centre sector.

Peter delivers innovative, cost-effective electrical systems for mission-critical facilities and has led multidisciplinary teams across complex projects in data centres, healthcare, and aviation—driving efficiency and client satisfaction.

PROJECT EXPERIENCE

360MW Brownfield Site, Germany
Peter led the electrical design team for this major development, covering site services, energy centres, and electrical systems for seven 3-storey data centre buildings.

18MW Reference Design, Frankfurt
As lead electrical designer, Peter managed power stream testing, MV/LV equipment selection, UPS configuration, and sizing of transformers and generators.

36MW Data Centre, Amsterdam
Peter led electrical design for a 3-storey data hall within an existing campus, including MV generators, utility tie-ins, and multiple power streams.

30MW Energy Centre, Frankfurt
Delivered a cutting-edge energy facility, integrating innovative solutions and high-performance systems.

FORTIVUM



ANDREW CURTIN

DIRECTOR OF TECHNICAL SERVICES

PROFILE

Andrew Curtin is an accomplished business leader with over 15 years' experience in talent acquisition and technical resource deployment across the Data Centre, Engineering, and Pharmaceutical sectors.
Drawing on a Master's in Business Management and a degree in Construction Management, he has a proven track record of designing and delivering innovative recruitment strategies that align with organisational goals, strengthen client relationships, and drive operational efficiency.

PROJECT EXPERIENCE

Director of Technical Services, Fortivum Consulting, Dublin
Leads Fortivum's Technical Services secondment division, ensuring expert professionals are seamlessly integrated within client teams. Oversees daily operations, workforce planning, and client engagement to maximise the impact of deployed personnel.

Recruitment Manager, DPS Group Global, Dublin
Managed a specialist recruitment team for technical roles across Pharmaceutical, Data Centre and Engineering sectors

Engineering Recruitment Consultant, Morgan McKinley, Dublin / Cork
Sourced engineering talent across Pharmaceutical, Medical Device, and Food sectors.

Site Engineer, John Sisk & Son Ltd, Limerick
Contributed to civil engineering projects, supporting on-site delivery, construction coordination, and project planning.

FORTIVUM



ALAN CLAFFEY

CHIEF REVENUE OFFICER

PROFILE

As Chief Revenue Officer, Alan leads the development and execution of innovative sales, account management, and revenue growth strategies that drive global customer retention, acquisition, and sustainable business expansion.

He combines deep market insight with strategic planning and cross-functional collaboration to refine processes, enhance customer experiences, and implement forward-looking strategies for revenue development that align with the company's long-term objectives and vision.

EXPERIENCE

With over two decades of experience in the telecommunications and IT sectors, Alan brings a wealth of industry expertise and strategic leadership to his role as Chief Revenue Officer at Fortivum.

Before joining Fortivum, he held senior leadership positions including Vice President of Sales at Presidio and Head of Sales, Marketing, and Commercial at Vodafone Ireland. Throughout his career, Alan has been instrumental in driving business growth, developing high-performing teams, and building strategic partnerships that deliver long-term client success and sustainable revenue growth.